



DRAFT ADVERTISEMENT DESCRIPTION

CEO- Australian Oilseeds Federation Ltd

THE ORGANISATION

The Australian Oilseeds Federation is the peak industry body for the oilseeds industry with membership open to organisations involved in the value chains for oilseeds such as canola, soybean, sunflower, safflower, etc.

Approaching its 55th year, the Federation has provided leadership and strategic direction for the industry in areas as diverse as new crop introductions, trade and market development, technical advice and support, sustainability certification and issues management while providing a forum for industry collaboration on technical matters and information sharing.

THE OPPORTUNITY

The industry is entering a phase of rapid change and development with oilseeds becoming a primary feedstock for the renewable energy sector, in particular, sustainable aviation and maritime fuels. This is in addition to the existing strong role the industry plays as a supplier to the food, feed and biodiesel industry.

The Federation is seeking an experienced leader to work with industry, government and other stakeholders to ensure the value chain is fully engaged and connected to realise the full potential of new crop and new market opportunities, while ensuring growth opportunities in existing markets are fostered. The successful candidate will be required to plan, manage and deliver agreed project outcomes while working with industry and other stakeholders to develop industry consensus on matters where there are competing demands (e.g. food and fuel derived from oilseeds, introduction of new breeding technologies, etc).

This position will suit a mid-career individual who is seeking to take the next step to a “C” suite role within an industry association and demonstrate their capability in delivering value for members and in doing so, value for the industry.

RESPONSIBILITIES

- Co-ordinate the development and implementation of the AOF Strategic Plan (5 yearly).
- Provide leadership and management to ensure that AOF values, goals and plans are implemented.
- Provide informed and sound strategic counsel to the Board.
- Deliver activities and outcomes relating to projects and activities of AOF.
- Action matters arising from meetings.
- Manage media activities in accordance with the Media Policy.
- Provide any other managerial or secretarial services as directed by the Board.
- Provide a contactable office for AOF on a full time basis;
- Manage the day-to-day administrative needs of the Federation.

- Coordinate and lead required meetings, including Annual General Meeting, Board Meetings, General Forum Meetings and Committee Meetings.
- Develop and maintain relationships with the Board, members and other stakeholders, governments and other relevant organisations for the benefit of the Federation and its members.
- Represent the Federation with members, stakeholders, the broader domestic and international grain industries and Governments; participate in industry and government committees/ groups as approved by the Board.

REQUIREMENTS

The successful candidate will have a business, management or similar degree with a minimum of 5 years in senior business management role(s), preferably in an agricultural or food related industry(s). Experience in the grain/oilseed industry would be preferred, but not essential.

Your skills set will include a basic knowledge of the agricultural sector (farming/trading/transport/export etc), combined with project and time management skills and strong financial acumen. Effective communication, both externally (via media) and internally (via member and face to face communication) will also be essential.

Your competencies will include demonstrated successful outcomes with strategic planning and stakeholder relationship management, the ability to develop a consensus outcome when conflicting and/or competing interests exist underpinned with a growth and continuous improvement mindset.

You will be measured against your timely response and successful delivery to agreed outcomes, your ability to develop strong, effective and trusted relationship with stakeholders, in particular, the Board, Federation members and the media, and effective meeting management.

LOCATION

Flexible. Must be able to travel. Sydney/Melbourne preferred.

ENGAGEMENT STATUS

You will be engaged as an independent contractor to perform this role. This role is expected to require 4-5 days commitment per week.

CONTRACT RATE:

The contract rate will be competitive with association industry peers, acknowledging that the contractor will be responsible for operating a home or serviced office for this role and be responsible for all and any statutory responsibilities (BAS, taxation, superannuation,)

TO APPLY

Apply in the first instance to admin@australianoilseeds.com

CLOSING DATE

Applications will close Friday 31/05/24